

**FIX CROSS** A unique program to automatically build cross reference names. This program can make customer list obsolete! Run this once a month. When billing a customer, all a salesman has to enter is the first three digits of the customer's name or phone number to find his account number. Maybe you've been cross referencing names all along, but has everyone in the dealership? Even if everyone does, it takes time to do so. If busy, some skip them anyway. It's faster to skip the cross reference prompts and just run this program every so often. It only creates a cross reference if the customer has a valid sale type and is a parts customer, so you don't have car deals or service customers pop up. Since the cross reference file is a shared file, it will also be beneficial in other applications as well, like service and accounting.

**FAP** Our best seller! It stands for Find-A-Part. But it might have been called Find-An-Invoice, Find-A-Sale, Find-A-Credit, and so forth; because it does all of these functions and more. FAP is a superb instrument for any size Parts Department. Got a question about a sale? Just enter the part number (you don't even have to have it on file) and FAP instantly displays every sale and credit on that part.

It displays the customer's name, number, employee number, bin, cost, sale, quantity, closed date, and of course, invoice number. Unlike some copy-cat programs, FAP is instant! It makes cross referencing the outside purchases a snap. Just enter the part number from the invoice to see where it was billed, from the past, or today's invoices **NO other program allows this! Not even programs ADP offers.** FAP has numerous uses though, some use FAP for a "no invoice needed for returns" policy to build business, and others use FAP to check new qualifiers to see if it was a true sale or just a lost sale when a credit was written or a part was billed. But there's more . . . by accessing your WIP-HISTORY file (setup in the function IFR), FAP also allows you to view an entire closed invoice from the past without the need to first be restored! The display looks so close to your function I screen you'll feel right at home. FAP needs no maintenance. No files you have to clear each month, nothing! It updates and deletes data through your job stack each night. You just inquire. It has compressed data and uses very little frame space, less than 10 TIMES the space other programs use! Some Dealer's used FAP over 50,000 times the first year!



